



*No Spine
Left Behind!*

Nate A. Blume, D.C.

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Experience with:

- headaches
- common childhood diseases
- other lifestyle stresses

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9745 Fall Creek Rd.
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www.lakeshorechiro.com

**MARK YOUR CALENDAR
Upcoming February Events**

Thursday, February 7
7:30 a.m. - 9:30 a.m.
Breakfast Before Hours
Annual Mayor's Breakfast

Thursday, February 21
5:00 p.m. - 7:00 p.m.
Chamber After Hours
Charter One
Ft. Benjamin Harrison



JANUARY 2007

| SUNDAY | MONDAY | TUESDAY | WEDNESDAY | THURSDAY | FRIDAY | SATURDAY |
|--------|--|---|--|---|---|--|
| | | 1 | 2 | 3 | 4 | 5 |
| 6 | 7 6:30 p.m. Common Council Meeting Lawrence Government Center | 8 | 9 | 10 7:30 a.m. Breakfast Before Hours Sterrett Center | 11 6:00 p.m. Council Information Night Open to Public Primo North | 12 |
| 13 | 14 | 15 7:30 a.m. Chamber Board of Directors Meeting YMCA | 16 2:00 p.m.-4:30 p.m. ACTUM Seminar: Learn to Stand Out from the Masses | 17 5:00 - 7:00 p.m. Chamber After Hours Meet Your Council Night Winding Ridge Golf & Country Club | 18 | 19 11 a.m - 3 p.m. Peace Learning Center's 10th Annual MLK Fest 1000 W. 42nd Street |
| 20 | 21 | 22 | 23 2:00 p.m.-4:30 p.m. ACTUM Seminar: Captivate Attention in One Sentence | 24 | 25 | 26 |
| 27 | 28 | 29 | 30 2:00 p.m.-4:30 p.m. ACTUM Seminar: The Devil is in the Details | 31 | | |

For complete event details, log onto www.LawrenceChamberOfCommerce.org

Accelerate Your Success!

If you need help in growing your business, contact **Scott Seibert** of the **ACTUM Group**.

Develop and implement a business plan

- Operations and Sales
- Three year cash flow projections
- A necessity for outside funding

DISC Profiling

- Learn to communicate effectively
- Learn sales and management nuances
- Eliminate hiring mistakes & costs
- Make your people more productive

Sales Training and Coaching

- 22 session program
- Turn prospects into customers-quickly

Leadership Coaching

- Business, Organizational, Government
- DISC and 360 programs

ACT Groups

- CEO Roundtables for owners of small businesses
- 12 month program



Scott Seibert
Sales and Leadership
Strategist
317-577-3750

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Member Renewals

Alexander Screw Products, Inc.
BDK Financial Services
Ben Spedding - Admirals Chef
Brian Bosma (Kroger Gardis & Regas)
Browning Day Mullins Dierdorf
Buffalo Wild Wings
Burd Ford
Candlewood Suites
Comfort Inn & Suites
Companion Animal Hospital
Crawford Murphy & Tilly
Dawson Development Co.
Deputy Printing
Ed Potts Agency, Inc.
Fall Creek Family Medicine
FC Pride
Fort Harrison Reuse Authority
Fort Harrison Veterinarians
Fortune Insurance Management
Geist Self Storage
Geist Sertoma
GEM Computer Consulting
General Alarm, Inc.
Gregory & Appel Insurance
Harrison Quarters
Hindel Bowling Lanes

Home Run Realty
Indiana Funeral Care
(formerly Harry Moore)
Indianapolis Marathon Road Runners Club
Indy Restaurant Concepts
Kid's Voice of Indiana
Lakeshore Chiropractic
Lawrence Township School Foundation
M.D. Rowe Construction
Meyer Mobile
MV Farrar Electric, Inc.
NaJor Video Production
Provision Companies
Teipen Selanders Poynter & Ayres
RE/MAX Commercial Group, Inc
George McAtee
Roberts Glass & Service
Shinn Technology
Sign Studio, Inc.
Star Financial Bank
Triad Associates
Two Men And A Truck
Watson's
Welsh & Associates, Inc.

New Members

John Spickelmier Arnold World Class Relocation

5220 W. 76th St.
Indianapolis, IN 46268
(317) 870-5777
Fax (317) 870-5778
Cell (317) 697-3269
John.spickelmier@a-arnold.com
www.Aarnoldgroup.com

Profile: A. Arnold World Class Relocation has been serving the local and long distance relocation needs of corporations and individuals for over 100 years. Services include complete move management for corporate relocations and group moves along with international household goods moving and storage, office & industrial moving & storage, commercial distribution, warehousing and customized logistical services.

Gary Conner Best Real Estate

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(317) 547-4679, Ext. 127
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garyconner@bestrealestatepros.com
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Marion Hall Winding Ridge Golf Club

5450 Bogey Dr.
Lawrence, IN 46235
(317) 826-3020
wridgegolf@aol.com
www.windingridgegolf.com

Member *Spotlight*

Kathy Walton, Lawrence City Clerk

Kathy Walton may have been "made in Japan," but she has called Lawrence, Indiana her home since January 1963. Self-proclaimed Army brats, Kathy and her identical twin sister were actually born in Japan. Her family has moved from Japan to Minneapolis to Germany to England and finally to Fort Benjamin Harrison. Interestingly, her father, who retired a Sergeant Major in 1973, is the only member of the family born in the USA. Her mother is from Liverpool and her brother was born in Germany.

Kathy is the first elected Clerk in the city's history when Lawrence became a second class city in January 2004. She has served in the capacity as Deputy Clerk/Treasurer since 1998, running for the new Clerk elected position in 2003. As Clerk, Kathy is the "shell answer man," managing and securing all public records for the City of Lawrence including council minutes, ordinances, and information for all of the boards and commissions. She is often the first place the media calls for information. Her phone rings off the hook with requests for information, all of which she gladly provides around the clock. "I receive as many as 15 inquiries every day," Kathy said. "I actually get calls at home and answer them."

Kathy has a long history of community service, volunteering for the Boy Scouts, Oaklandon Youth Organization, Lawrence Fire Auxiliary, Lawrence Police Auxiliary, Oaklandon Community Development Association, Greater Lawrence Chamber of Commerce, Lawrence Township Citizens Council, and Oaklandon Christian Church. She is an expert at planning and implementing golf outings having done them for various groups over the years.

Kathy has a Bachelor of Science degree in business from IUPUI and is a graduate of Lawrence Central High School. She is the mother of two grown children and is also a grandmother.

You can contact Kathy at 549-8670 or by e-mail at kathywaltonclerk@sbcglobal.net.



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A proud member of the Lawrence Chamber of Commerce.

